

A Webinar, presented by the Department of Community  
Services and Development for Energy Service Providers

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# 2011 Field Issues/Trends

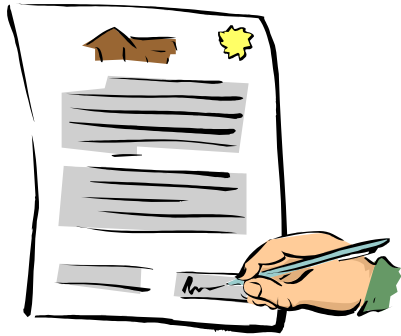
October 27, 2011

# Things to Know

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- CSD will mute all phones globally
- “Raise Your Hand” for questions
- When called on, press \*6 to un-mute your phone.

# Common Issues found during a monitoring visit



Not following OMB rules for  
Procurement of Sub-Contracts:

- \* Cost Element
- \* Competitive
- \* Reasonable value
- \* EPLS Check
- \* Renewed annually

# Additional Info...

- Procurement Standards -COST ELEMENT –

Title 45, Part 74, Subpart C, § 74.45 states, “*Some form of cost or price analysis shall be made and documented in the procurement files in connection with every procurement action. Price analysis may be accomplished in various ways, including the comparison of price quotations submitted, market prices and similar indicia, together with discounts. Cost analysis is the review and evaluation of each element of cost to determine reasonableness, allocability and allowability.*”

# Common Issues Con't.....

- Waivers for any dwelling NOT Post-Inspected
- Windows/Sliders replacement



# Upcoming Issues/Info/Reminder

- RFP in January for the Service Territories currently served on an interim basis:
  - San Mateo, Berkeley, Del Norte Senior Center
- Complaint Policy/Handling
- Use section 117 in EARS for “in progress” work
- Vehicle Disposition (post ARRA) guidance request from DOE
- 2012 LIHEAP due out in early Nov.
- 2012 LIHEAP Local Plan



# Issues/Info/Reminder's con't...

- If recertification is necessary-you must recertify everything
- Working Capital Advances
- DOE ARRA Close-Out process
- 2009 DOE WAP amendment is forthcoming
- Holiday Bonuses???

# Resources

- Deena Mount, Field Operations Manager  
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## Staff

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# Resources... con't

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# Questions?????

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